

TOP AGENT MAGAZINE

JASON TURCOTTE

Even prior to his current status as a top producing agent with Royal LePage Edmonds & Associates, Jason Turcotte has always been passionate about helping others. When he was growing up, he gained an insider's glimpse into the real estate business through his father, a builder and investor. After a sales and marketing job for a manufacturing company, Jason soon found himself seeking a new opportunity that better balanced his entrepreneurial spirit and penchant for client service. Inspired, he decided the time was right to pursue his license, launching his career as an agent in 2007. Sure enough, he hasn't looked back since.



Today, Jason is a REALTOR® with Royal LePage Edmonds & Associates, where he assists clients throughout Pembroke, Petawawa, and the surrounding areas of Renfrew County. As member of the 2020 Chairman's Club and 2020 Red Diamond Award-Winning agent, he has cultivated a boutique process to meet the needs of even the most discerning buyer or seller.

When listing a home, Jason personalizes his approach to each client. After helping them fully prepare their property for the market, he shares it both to the regional MLS and a highly targeted blend of digital and social media campaigns. Along the way, he utilizes proven resources, like listings in the local newspaper, to give his clients an added advantage and ensure a seamless transaction.

Elsewhere, Jason is just as hands-on when assisting his buyers, leaning on his acute knowledge of the region to uncover the right home for their needs. In fact, he enjoys keeping in touch long after the deals are done through frequent check-ins, mailings, and housewarming gifts—all to cultivate a lasting relationship. “With every transaction, I want to make sure my clients walk away feeling great about their purchase or sale,” he

says. “On top of having a lot of fun during the process, my goal is always to look out for their best interests—no matter what.”

Over the years, Jason has earned a fantastic reputation throughout Renfrew County, with the vast majority of his volume coming from repeat clients and referrals. Having completed 111 transactions in 2021 alone, he remains inspired by the many ways in which real estate gives him the freedom

to help others. “I love working with people. For me, nothing could be more satisfying than helping someone acquire their first home or get out of a difficult situation. It's so rewarding to know I've left a positive impact on their lives.”

Examining the keys to his success, Jason returns to his longtime mentor, Tony Donnelly, a top agent who helped ingrain many of the core values that currently define his business. “Tony took me under his wing and taught me so much about the business before retiring. We worked together for ten years, and I wouldn't be the agent I am today without him.”

Outside his career, Jason is deeply committed to his community, supporting various charitable organisations throughout the year. When he's not with clients or giving back, he can be found cheering on his kids at their hockey matches, spending quality time outdoors, or taking the occasional skiing trip with his family.

Looking ahead, Jason has strong plans for the future of his business. As his volume maintains its steady growth, he intends on further elevating the leading standards of service that have anchored his accomplished career. But more than anything, he is excited for all the new clients and opportunities that await in his hometown. As his slogan states: “Anytime is a good time.”

To learn more about Jason Turcotte email jturcotte@royallepage.ca,
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